



2022 RISK MANAGEMENT
SUMMIT
IGNITING TOMORROW

SESSIONS GUIDE

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October 9th – October 12th
The Phoenician, Scottsdale, AZ

ABOUT

The aim of the Summit is to present concepts and products that will facilitate innovation, success and transformation. This year's theme, "**Igniting Tomorrow**," will focus on providing risk management, technology, claims, litigation management, and variable cost captive insurance solutions to control your destiny.

The Summit was pioneered and garnered traction under eMaxx. In 2018, eMaxx launched eCaptiv, a Vermont domiciled captive insurance company focused on providing alternative risk solutions to small and middle-market companies in various segments of the transportation industry. The Summit will host Annual Meetings of the Board of Directors and Members for all of the eCaptiv programs.

"LEARN FROM YESTERDAY, LIVE FOR TODAY, HOPE FOR TOMORROW. THE IMPORTANT THING IS NOT TO STOP QUESTIONING" - ALBERT EINSTEIN





GENERAL SESSIONS

Igniting Tomorrow and Today

The opening session of the 2022 Risk Management Summit with a discussion on the paradigm shifts that are igniting the industry today.

Defense Counsel Roundtable

A roundtable discussion with leading eMaxx defense counsel on litigation trends and tactics.

Controlling Insurance through Variable Cost Solutions

This session will discuss the fastest growing segment of the commercial insurance industry today and variable cost solutions for Members to have more control over insurance costs.

Risk Management Technologies and Innovations

This session will discuss the newest technologies that eMaxx's preferred technology partnerships released into the marketplace. Preferred technology providers will address what's in store for the future as well as gaining access to these new technology products.

CLAIMS AND LITIGATION MANAGEMENT

Mitigating Damage Exposures through Pre-Suit Claims Management

In today's claims and litigation environment, with plaintiffs pursuing exaggerated damages and increasing creating increased exposure for companies and insurers, this session aims to explore and understand potential damages exposures and to educate attendees on tactics to defend and mitigate.

Combating Social Inflation and Third Party Litigation Funding

As Social Inflation and Third Party Litigation Funding expand, more plaintiffs pursue these tactics to increase damages and jury awards. This session revisits these dynamics, including how companies can protect their assets and effectively combat these trends.

Judicial Hellholes: The Impact of Lawsuit Geography on Jury Verdicts

This session will discuss the impact of lawsuit geography on claims values and jury verdicts, including locations in the United States designated as "judicial hellholes."



Liability Defense Strategies to Defend Against Plaintiffs' Reptile Theory

The Reptile Theory is a plaintiff's strategy that appeals to the primal reptilian brain instincts of jurors in a lawsuit. This session highlights liability defense strategies when a plaintiff's attorney deploys techniques designed to inflame jurors to award big damages verdicts. Hopefully someone during the session will ask "What is the Mongoose Theory?"

Workers Compensation Solutions and Strategies

This session will breakdown the most important Workers Compensation claims solutions for getting injured workers back to work or favorably resolving cases. The discussion will focus on proactive approaches to Return to Work, Nurse Case Management, Medical Case Management and Special Investigation.

Claims Process Improvement and the Importance of Timely Claims Reporting

A conversation directly from real life claim scenarios and Insured Member feedback around claims process improvements. Based on Member takeaways, the session will emphasize best practice processes and claim handling solutions that should be used throughout the life of a claim.

LOSS PREVENTION AND SAFETY

Company and Driver Behavior Post Accident

This section will discuss the measures both driver and company can take to minimize liability post-accident including preserving evidence, chain of custody, driver statements, drug and alcohol testing, as well as photo documentation of the accident scene.

Driver Retention and Qualification Process

A discussion on best practices, coaching, driver incentive programs and technology to ensure you have the best fleet of commercial drivers possible.

Fleet Management and Liability Exposure

This session will focus on the importance of a quality systematic fleet maintenance program, maintaining comprehensive records and measures that can be taken at accident scenes to reduce liability exposure. This session is designed to help your company develop a comprehensive safety program for managers and employees.

How to Build a Strong Safety Culture

This session is designed to help your company develop a comprehensive safety program for managers and employees.





RISK MANAGEMENT TECHNOLOGY

Autonomous Vehicles Revolution

This session will discuss the status of implementation of robot cars, case studies of accidents involving current similar technologies, technical and legal challenges to implementation and what the lawsuit of the future might look like.

The Future is Now: Cell Phone Forensics

This discussion is geared to identify and preserve cellular telephone data that may contain inculpatory or exculpatory evidence demonstrative of usage in and around the time of an incident, including constraints and potential recoverable.

Using Risk Management Technologies and Trainings to Change Driver Behavior

This session will focus on the process to change driver behavior over time through technology, education, and positive reinforcement.

BROKERS

Broker Partner Boot Camp

A session for brokers that are new to selling alternative risk insurance solutions. A-Z product knowledge will be provided of what you would need to market and sell these programs.

Broker Partner Seal Training

This session is focused on brokers that are already well versed in captives. Listen to leading insurance brokers on how they differentiate themselves from the competition through communication, claims monitoring and offering critical risk management programs.

