



2021 RISK MANAGEMENT
SUMMIT
BACK INTO THE FUTURE

SESSIONS GUIDE



BACK INTO THE FUTURE

OCTOBER 20 - OCTOBER 23

RITZ CARLTON SOUTH BEACH, MIAMI FLORIDA

ABOUT

A paradigm shift is occurring today. The paradigm shift has driven the growth of businesses seeking to control their own destiny. Alternative risk captive insurance programs have become the fastest-growing segment of the commercial property and casualty insurance market.

The aim of the Summit is to present concepts and products that will facilitate innovation, success and transformation. This year's theme, "**Back into the Future,**" will focus on providing risk management, technology, claims, litigation management, and variable cost captive insurance solutions to control your destiny.

The Summit was pioneered and garnered traction under eMaxx, formerly known as Energi. In 2016, the Summit became open to all small and middle market companies. In 2018, eMaxx launched eCaptiv, a Vermont domiciled captive insurance company focused on providing alternative risk solutions to small and middle market companies. The Summit will host Annual Meetings of the Board of Directors and Members for the eCaptiv programs.

"THE MOST RELIABLE WAY TO PREDICT THE FUTURE IS TO CREATE IT."

- ABRAHAM LINCOLN



GENERAL SESSIONS

Paradigm Shift in the Market

A kickoff of the 2021 Risk Management Summit with a discussion on the paradigm that is transforming the industry today.

eMaxx Board of Directors Roundtable

A discussion from the Board of Directors of eMaxx Assurance Group of Companies who will provide insight and prospective on the paradigm shift occurring in the industry today.

Controlling your Destiny through Variable Cost Captive Solutions

This session will discuss the fastest growing segment of the commercial insurance industry today and variable cost solutions for policyholders to have more control over insurance costs.

Mitigating Punitive Damage Exposure through Claims Management

In today's environment, with social inflation and more plaintiffs using the Reptile Theory, more juries award punitive damages, creating significant exposure for companies involved in some industries. This session aims to explore and understand these tactics and the risk exposures they create, and to educate attendees on tactics to defend against them to mitigate the risk of punitive damages.

Vehicle Risk Management Technology

A discussion from risk management providers on the latest technology that provides the ability for members to implement measures to reduce the frequency and severity of claims through the adoption of necessary safety measures.

BREAKOUT SESSIONS

ALTERNATIVE RISK SOLUTIONS & INSURANCE

eCaptiv Introduction and Refresher

This session will review the eMaxx variable cost captive program offerings providing a summary of each specific program.

Premium Financing Opportunities

FIRST Insurance Funding will provide an overview of premium financing program for variable cost captive programs.



Property Insurance Market Solutions

Learn about importance of understanding property insurance and how this can save you from being underinsured or having no insurance coverage.

CLAIMS

COVID-19 and Workers Compensation

A discussion about the impact and ramifications of COVID-19 on Workers Compensation claims and what can be done to best protect your business.

Challenges of Pursuing Subrogation Claims

This session will identify the challenges of pursuing subrogation claims and collecting amounts owed due to fault of others.

Deploying Telemedicine in Worker Compensation Claims

For some claims, a proactive and preemptive first strike approach can result in quick settlement and closure with full liability release. This session explores initiatives used by some to settle claims quickly and avoid expensive and protracted litigation.

Pre-Emptive First Strike Liability Release Program

For some claims, a proactive and preemptive first strike approach can result in quick settlement and closure with full liability release. This session explores initiatives used by some to settle claims quickly and avoid expensive and protracted litigation.

Impacting the Outcome of Lost Time Workers Compensation Cases

For handling lost time Worker Compensation claims, this session explores strategies to get injured employees back to work quickly and moving the claims towards closure.

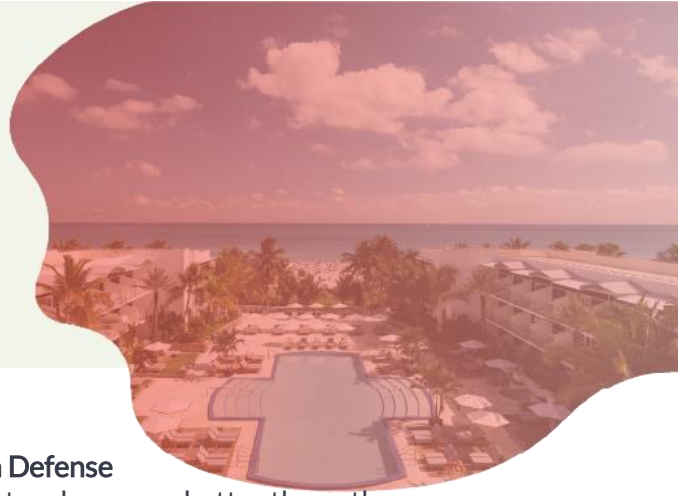
LITIGATION MANAGEMENT

Advanced Mediation Strategies

This session will review advanced approaches in effectively settling and mediating complex cases.

Contractual Risk Transfer and Indemnification

The pitfalls of risk transfer and indemnification and techniques that could be used to limit exposure while your company is in the contract negotiation process.



Defense Counsel Relationships and Expectations in Litigation Defense

This session will discuss the choice of a defense counsel, what makes some better than others, setting budgets and expectations, and the keys to effective litigation management for a favorable outcome.

Costs and Benefits of Rapid Response to Catastrophic Claims

This session will review the advantages of deploying rapid response, and the implementation of evidence preservation techniques including vehicle technologies currently used on catastrophic claims to build defenses and mitigate losses.

Identifying and Combating Third Party Litigation Funding

As social inflation expands, more investors are pursuing Third Party Litigation Funding, driving up claims costs and insurance rates in all areas. This session revisits the dynamics of Third Party Litigation Funding and how companies can effectively combat this trend when faced with a claim driven by plaintiffs funded by third party investors. Today as third-party investors provide funds to plaintiffs to pursue lawsuits against companies. Learn about how litigation funding is helping to drive up claim severity and tactics to fight against this growing issue in the industry.

Judicial Hellholes and Nuclear Verdicts

This session will explore locations in the United States designated as “judicial hellholes” and discuss nuclear verdicts.

Trial Tactics to Defend Against the Reptile Theory

The Reptile Theory is a plaintiff’s strategy that seeks to appeal to the primal instincts of Jurors in a lawsuit. This session highlights indicators and defense strategies when a plaintiff’s attorney is exercising special techniques designed to inflame jurors.

RISK MANAGEMENT

Comprehensive Fleet Management Program

This session is designed to help your company develop a comprehensive safety program for managers and employees.

Cyber Security Protection Strategies

Cyber attacks are a growing concern for companies today, and has increasingly become a question of not if but when. This session will explore strategies to protect businesses, customers, and data against these imminent threats.



Importance of Safety Committees and Effective Safety Bonus Programs

This session will provide a roadmap of establishing and implementing a Safety Committee bringing workers and management together in a cooperative effort to promote health in the workplace. Members will provide a roadmap for effective safety bonus programs.

Monitoring FMCSA SaferSys

FMCSA Safety and Fitness Electronic Records (SAFER) system offers company's safety data and related services to industry and the public. This session will focus on providing your company the ability to manage safety data and related information.

Proactive OSHA Compliance

A discussion about best practices and ensuring that workplace conditions comply with OSHA standards.

Understanding ISNetworld

ISNetworld (ISN) is becoming more popular in the tracking and certification of vendor and suppliers. The session will focus on the ISNetworld platform and how it help manage risk, support sustainability as well as strengthen relationships.

TECHNOLOGY

Autonomous Vehicles and Claims Litigation

A presentation on the status of implementation of robot cars, case studies of accidents involving current similar technologies, technical and legal challenges to implementation and what the lawsuit of the future might look like.

Importance of Online Training and Learning Management Systems

There is a lack of understanding by drivers on the ramifications of their actions behind the wheel. This session will explore the benefits of telematics and learning management systems in educating employees and changing behavior over time.

Using Telematics Data to Change Driver Behavior

The modification of driver behavior can be a challenge. With the shortage of commercial drivers in the transportation industry, companies are reticent to terminate a driver for speeding and aggressive driving. This session will focus on the process to change driver behavior over time through technology, education, and positive reinforcement.